



Benefits

- Realise the Benefits you intend from you IT initiatives
- Ensure IT and the Business collaborate to achieve the Organizations objectives
- Optimise the use of the Resource at your disposal
- Ensure changes are managed appropriately and deliver the level of service expected

With leading research indicating that 70% of all Projects and Change Programmes globally failing to deliver the expected benefits, the ability to embrace and successfully implement change is crucial. Quintica's Project Management approach recognizes that there is no one-size fits all, silver bullet when it comes to P3M (Portfolio, Programme and Project Management) and draws on recognized practices from the APM, PMI, OGC and leading academic research to tailor our consulting to your requirements.

Our Approach:

Quintica's approach addresses the two core components of P3M, namely Project Delivery (supply side) and Project Selection (demand side).

Quintica's experience and knowledge of proven Project Management approaches, ensures that you realize the benefits intended and optimize your investment in change initiatives through helping your organization to understand the broader impacts of change and ensure that the right projects and programmes are being implemented.

In order to facilitate better delivery of the right projects/programmes, Quintica work in collaboration with your team to ensure change is embraced internally and a culture of continuous change and improvement is created.

Quintica's approach takes an holistic view of the changes being implemented, organizational culture and external influences to ensure change initiatives deliver lasting changes to your Business, consistent delivery of change throughout your Organization and the successful execution of your Organizations strategy.

Standards, Methodologies and Guidelines

Quintica adheres to and follows tried and tested international best practice standards, methodologies and guidelines which include the following:

- COBIT
- ISO/IEC20000
- ITILv3
- PRINCE2

Related Services

IT Service Management Consulting
ITIL Training
PRINCE2 Training

About Quintica

Quintica is a quality driven, consulting, education, technology and managed service provider. We assist companies to meet their business objectives by understanding and bridging the gap between their defined strategy and operations.

We ensure the correct people, processes (operational & support) and technology are in place to support and deliver the key services your Organisation depends on; this is done using our proprietary methodology, the Q-Journey.

The Q-Journey is based on international standards

and frameworks and is delivered through a collaborative approach to ensure the highest level of quality is maintained.

The Q-Journey focuses on helping Organisations manage their COSTS, CASH and CUSTOMERS to ensure long term business sustainability and covers the full spectrum from consulting and training to implementation and cloud computing services.

Quintica was founded in 2001 with a remit to create a classic Service Management company. In 2009, Quintica and the Eaton Group, a telecommunications infrastructure provider, saw an opportunity to extend an existing and very successful joint venture and the two companies merged.

Quintica has developed its business based on four core services; Information Technology, Business Management, Human Resources and Customer Relationship Management, each of which shares an objective to achieve and maintain global standards. Through these services we enable our clients to enhance their business, manage cash-flow, reduce their costs and attract new customers, resulting in businesses which stand head and shoulders above the competition.

To deliver our promise, we access the widest array of specialist expertise. Our approach is a collaborative and consultative one, with no pre-subscribed solution, but rather a bespoke creation deployed to suit your specific requirements based around our methodology.